

**0 No Option Selected June Getzinger 7/9/2020 10:39:40 AM**

1 message

**system@imobilesupport.com** <system@imobilesupport.com>

Thu, Jul 9, 2020 at 10:41 AM

To: "june@imobilesupport.com" &lt;june@imobilesupport.com&gt;, June Getzinger &lt;juneahr@imobilesupport.com&gt;

Proposal for No Option Selected created by June Getzinger on 7/9/2020 10:39:40 AM

**Display Name:** No Option Selected**Phone:** 888-980-9119**Mobile:****Email:** [june@imobilesupport.com](mailto:june@imobilesupport.com)**Billing Address**[31320 Solon Road](#)  
[Solon, Ohio 44139](#)**Job Address**[31320 Solon Road](#)  
[Solon, Ohio 44139](#)**Notes**

Sales notes (next steps if order not won): Back Office Note

Option 1 Pricing Adjustment +500 for labor. Back Office Note

**Price Analysis - Equipment Only**

	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
Price (Adjusted, Cash or Finance)	\$11,191	\$14,154	\$4,402
Adjustments			
<b>Total Investment</b>	<b>\$11,191</b>	<b>\$14,154</b>	<b>\$4,402</b>

**Summary**

Net Changes	\$0	\$0	\$0
Net Changes (%)	0.0	0.0	0.0
Price Realization (%)	100.0	100.0	100.0

**Price Analysis - Job**

	<b>Option 1</b>	<b>Option 2</b>	<b>Option 3</b>
Price (Adjusted, Cash or Finance)	\$12,986	\$15,949	\$5,722
Adjustments			
<b>Total Investment</b>	<b>\$12,986</b>	<b>\$15,949</b>	<b>\$5,722</b>

**Summary**

Net Changes	\$0	\$0	\$0
Net Changes (%)	0.0	0.0	0.0
Price Realization (%)	100.0	100.0	100.0

**Install Analysis - Option 1**

**Overall Job**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Permit	County HVAC Permit	1	each		

**Deluxe Gold DA1736 - Air Conditioner**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	3	hours	3	
Install Kit	Standard Install Kit	1	each		
Disconnect Box	Condenser Disconnect Box	1	each	0.25	
Lineset (Pre-Cut)	Lineset (Pre-Cut 100 ft.)	1	each	1.67	
Outdoor Pad	Outdoor Pad 36 x 36 x 3	1	each	0.25	

**Deluxe DCF3617S - Coil (Indoor Unit)**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	1	hours	1	

**Deluxe Gold D95TC0701317M - Gas Furnace**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	4	hours	4	
Install Kit	Standard Install Kit	1	each		
PVC	3 in Concentric Kit	1	each		

**1 each Nexia Example - Thermostat**

**Sensor Added By Sales Person - Miscellaneous**

**HVAC Comfort Plus - Service Agreement**

**Add-On Added By Sales Person - Miscellaneous**

**Materials**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
	Return air filter box				
	1 inch filter rack				
	Low voltage wiring				
	Material Added By Sales Person On Material Tab				

<b>Total Job Labor (Known Hours Only)</b>	<b>2 Days (10 hrs 15 min)</b>
<b>Risk of an Extra Day</b>	<b>&lt; 1% Risk of an Extra Day</b>

**Install Analysis - Option 2**

**Overall Job**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
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Permit County HVAC Permit 1 each

**Deluxe Platinum DA2036 - Air Conditioner**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	3	hours	3	
Install Kit	Standard Install Kit	1	each		
Disconnect Box	Condenser Disconnect Box	1	each	0.25	
Lineset (Pre-Cut)	Lineset (Pre-Cut 100 ft.)	1	each	1.67	
Outdoor Pad	Outdoor Pad 36 x 36 x 3	1	each	0.25	

**Deluxe DCF3617S - Coil (Indoor Unit)**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	1	hours	1	

**Deluxe Platinum D802VA075317Z - Gas Furnace**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	4	hours	4	
Install Kit	Standard Install Kit	1	each		
Chimney Liner	Flex Chimney Liner 6 in x 35 ft	1	each	1	

**1 each Nexia Example - Thermostat**

**Sensor Added By Sales Person - Miscellaneous**

**HVAC Comfort Plus - Service Agreement**

**Add-On Added By Sales Person - Miscellaneous**

**Materials**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
	Return air filter box				
	1 inch filter rack				
	Low voltage wiring				
	Material Added By Sales Person On Material Tab				

**Total Job Labor (Known Hours Only)**

**2 Days (11 hrs 15 min)**

**Risk of an Extra Day**

**< 1% Risk of an Extra Day**

**Install Analysis - Option 3**

**Overall Job**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Permit	County HVAC Permit	1	each		

**Mitsubishi Electric MUZ-GL12NA-U1 - Heat Pump**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	4	hours	4	
Install Kit	Standard Install Kit	1	each		
Mounting Pad	Outdoor Unit 3-1/4 inch Mounting Base (Pair) - Plastic (DSD-400P)	1	each		
Disconnect Box	Disconnect Box	1	each		
Electrical Whip	Electrical Whip	1	each		

**Mitsubishi Electric MSZ-GL12NA-U1 - Bedroom #3**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
Labor	Standard Labor	2	hours	2	
Install Kit	Standard Install Kit	1	each		
Lineset (Pre-Cut)	1/4" x 3/8" x 030' / 1/2" Lineset (Twin-Tube Insulation) (MLS143812T-30)	1	each	0.5	
Disconnect Switch	30A/600V/UL [fits 2" X 4" utility box] - Black (TAZ-MS303)	1	each	0.25	

**Sensor Added By Sales Person - Miscellaneous****HVAC Comfort Plus - Service Agreement****Add-On Added By Sales Person - Miscellaneous****Materials**

Category	Item	Qty	Unit(s)	Labor Hrs	Notes
	Low voltage wiring				
	Material Added By Sales Person On Material Tab				

**Total Job Labor (Known Hours Only)****1 Day (6 hrs 45 min)****Risk of an Extra Day****< 1% Risk of an Extra Day****Proposal for No Option Selected.pdf**

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