



## Getting Started Install Manager Pro

### Install Manager Pro Set-Up

- Step One: Submit Labor \$/hr before margin to Customer Success Specialist
- Step Two: We set-up Install Manager Pro labor and install kit item Pricing Rules
- Step Three: Edit Install Kit item costs or submit costs to us
- Step Four: Edit Pricing Rule Labor hours
- Step Five: Publish Install Manager Pro pricing rules.

### Unitary Recommended Kit Items

Kit	Category	Shown to Company	LIST PRICE	Labor
ODU	Disconnect Box	Condenser Disconnect	20	0.25
ODU	Electrical Whip	6 foot Electrical Whip	12	
ODU	Lineset (per foot)	Lineset per ft	4	0.02
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 010 ft.)	50	
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 100 ft.)	395	1.67
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 015 ft.)	75	
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 030 ft.)	150	0.5
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 050 ft.)	250	0.83
ODU	Lineset (Pre-Cut)	Lineset (Pre-Cut 065 ft.)	275	1.08
ODU	Outdoor Pad	Outdoor Pad 36 x 36 x 3	40	0.25
ODU	Outdoor Pad	Outdoor Pad 30 x 30 x 3	25	0.25
Packaged Unit	Outdoor Pad	Outdoor Pad 36 x 36 x 3	40	0.25
Packaged Unit	Outdoor Pad	Outdoor Pad 30 x 30 x 3	25	0.25
Packaged Unit	Disconnect Box	Disconnect Box	20	0.25
Packaged Unit	Electrical Whip	Electrical Whip	12	

*See Page 2 for Optional items*

### Unitary Optional Install Kit Items

Kit	Category	Shown to Company	LIST PRICE	Labor
Air Handler	Platform	Adjustable Air Handler Stand	45.00	0.25
Boiler	Piping	Piping	0.00	0
Boiler	Supplies	Boiler Supplies	0.00	0
Boiler	Venting	Venting	0.00	0
Boiler	Zone Control	Zone Control	0.00	1
Coil	Supplies	Coil Supplies	0.00	1
Gas Furnace (80%)	Duct Work	Supply	100.00	1
Gas Furnace (80%)	Duct Work	Return	100.00	1
Gas Furnace (80%)	Chimney Liner	Flex Chimney Liner 6 in x 35 ft	149.00	1
Gas Furnace (80%)	Chimney Liner	Flex Chimney Liner 4 in x 35 ft	129.00	1
Gas Furnace (80%)	Supplies	Gas Furnace Supplies	0.00	0
Gas Furnace (90%+)	Duct Work	Supply	100.00	0
Gas Furnace (90%+)	Duct Work	Return	100.00	0.25
Gas Furnace (90%+)	PVC	2 in Concentric Kit	65.00	0
Gas Furnace (90%+)	PVC	3 in Concentric Kit	70.00	0.02
Gas Furnace (90%+)	Supplies	Gas Furnace Supplies	0.00	0
ODU	Supplies	ODU Supplies	10.00	1.67
Packaged Unit	Duct Work	Supply	100.00	0
Packaged Unit	Duct Work	Return	100.00	0.5
Packaged Unit	Supplies	Packaged Unit Supplies	0.00	0.83